

REPLACING YOUR TRUSTED DESKTOP

DECIDING WHEN TO REPLACE YOUR DESKTOP

A- COMPUTER SLOWED DOWN AFTER

B- EIGHT YEARS OF FAITHFUL PERFORMANCE

HIRED A TRUSTED COMPUTER TECHNICIAN TO EVALUATE CURRENT STATUS & DEVELOP SPECIFICATIONS FOR

A- NEW DESKTOP

B- REFURBISHED DESKTOP

C- UPGRADING CURRENT DESKTOP

PROPOSALS:

	PRICE RANGE	YEARS OF SERVICE	ANNUAL EXP
A- NEW DESKTOP	\$ 988 - \$1,079	6	\$165 - \$180
B- REFURBISHED	\$ 400 - \$567	4	\$100 - \$142
C- UPGRADE	\$ 598 - \$779	4	\$150 - \$195

SELECTION CRITERIA: BUDGET & TECHNOLOGY

A- LOWEST COST PER YEAR

B- PRODUCT SHELF LIFE

C- TECHNOLOGY ADVANCEMENT

D- DATA MIGRATION: WHO WILL DO IT AND AT WHAT PRICE?